

## Message Text

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41

ACTION EUR-06

INFO OCT-01 ISO-00 EB-03 DRC-01 RSC-01 /012 W

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R 171512Z SEP 74

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 5080

UNCLAS BONN 14711

E.O. 11652: N/A

TAGS: BFOL, GW

SUBJECT: WTDR - HERMANN BEHRENDT, BUCHHANDLUNG UND

ANTIQUARIAT

REF: USDOC 12118

1. ADDRESS: 5A AM HOF; POSTFACH 341; D-5300 BONN;

CABLE: NONE; TELEX: NONE; PHONE: 0221-633815 AND

0221-653333; THEODOR HERBERT, MANAGER.

2. FIRM WAS ESTABLISHED IN 1872, EMPLOYS 50, PLUS 2

SALESMEN, AND REPORTS AN ANNUAL SALES VOLUME OF DM

4.0 MILLION. FIRM IS A FAIRLY LARGE RETAILER, IMPORTER

AND EXPORTER OF NEW AND SECOND-HAND BOOKS AND MAGAZINES,

ESPECIALLY SCIENTIFIC, ALSO OF MAPS. SALES TERRITORY

IS WORLDWIDE; BUSINESS CORRESPONDENCE MAY BE

CONDUCTED IN ENGLISH.

3. FINANCIAL REFERENCE: DEUTSCHE BANK AG, BONN. TRADE

REFERENCES: SPRINGER-VERLAG, BERLIN AND NEW YORK; GEORG

THIEME VERLAG, STUTTGART AND NEW YORK; WALTER DE GRUYTER

VERLAG, BERLIN. ACADEMIC PRESS, MCGRAWHILL, AND WILEY,

ALL IN NEW YORK, N.Y.

4. MAJOR FOREIGN FIRMS REPRESENTED: NONE.

5. THIS WELL REPUTED BOOK SELLING FIRM IS OWNED BY MR.

MANFRED HERBERT. THE BANK REFERENCE REPORTS THAT IT

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HAS EXCELLENT BUSINESS CONTACTS WITH THE FIRM WHICH

ENJOYS A VERY GOOD REPUTATION WITHIN THE BUSINESS COMMUNITY. ITS SALES VOLUME IS REPORTED TO BE CONSIDERABLE. THE FIRM'S BORROWINGS ARE REPAYED ON A CURRENT BASIS AND NOTHING DETRIMENTAL IS KNOWN REGARDING THE FIRM'S BUSINESS CONDUCT. THE FIRM WILL NOT ENTER INTO ANY OBLIGATIONS WHICH IT CANNOT FULFILL, THE BANK SOURCE REPORTS. ON THE BASIS OF THE ABOVE COMMENTS SUBJECT FIRM MAY BE RECOMMENDED AS A GOOD BUSINESS CONNECTION FOR U.S. FIRMS.

6. DATE OF INFO: 9/74

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Draft Date:** 17 SEP 1974  
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**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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